



<https://jobcitylive.com/jobs/account-development-manager-job-in-ademco-far-east-pte-ltd-careers/>

Account Development Manager

Job Location

Central Region, Singapore
Remote work from: SG

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Base Salary

SGD 1800 - SGD 2000

Qualifications

Diploma or Degree in Accounting, Finance, or a related field.

Employment Type

Part-time

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Description

Account Development Manager Job in Ademco (Far East) Pte Ltd Careers

Are you looking for a new job in sales and business growth? Ademco (Far East) Pte Ltd is hiring an **Account Development Manager**. This role is great for people who enjoy talking to customers and helping businesses grow. You will work with new and existing clients, understand their needs, and offer them the right solutions. Your job is to build strong relationships and increase sales. If you have good communication skills and love working in a team, this job is for you!

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Responsibilities:

- Find new customers and grow the business.
- Build strong relationships with existing clients.
- Understand customer needs and offer the right products.
- Work closely with the sales and marketing team.
- Make sales plans to meet company goals.
- Negotiate contracts and close deals.
- Keep track of sales and customer feedback.
- Report sales numbers and market trends.
- Attend meetings, events, and training sessions.

Hiring organization

Ademco (Far East) Pte Ltd

Date posted

February 21, 2025

Valid through

28.02.2025

APPLY NOW

- Keep up with industry trends and competitors.

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Skills:

- Good communication and presentation skills.
- Strong sales and negotiation skills.
- Ability to build and maintain relationships.
- Good problem-solving skills.
- Team player with a positive attitude.
- Basic knowledge of sales software (CRM tools).
- Time management and organization skills.

Qualifications:

- Diploma or degree in Business, Marketing, or a related field.
- Sales or customer service training is a plus.

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Experience:

- 2-4 years of sales or business development experience.
- Experience in account management is helpful.
- Background in security solutions or similar industries is a plus.

Important Links
If you want to work in a friendly and growing company, apply now!