

https://jobcitylive.com/jobs/direct-sales-executive-job-in-persolkelly-singapore-pte-ltd/

Direct Sales Executive

Job Location Central Region, Singapore Remote work from: SG

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Hiring organization PERSOLKELLY Singapore Pte Ltd

Date posted January 15, 2025

Valid through 28.02.2025

APPLY NOW

Base Salary SGD 3000 - SGD 4500

Qualifications

Diploma or equivalent education in sales, marketing, or a related field.

Employment Type

Full-time

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Description

Direct Sales Executive Job in PERSOLKELLY Singapore Pte Ltd

Are you a passionate and driven individual who enjoys working with people and achieving sales goals? PERSOLKELLY Singapore Pte Ltd is looking for a Direct Sales Executive to join our energetic team. In this role, you will promote products and services directly to customers and help grow our client base. If you love sales and building relationships, this job is for you!

Responsibilities:

- Promote and sell company products and services to customers.
- Build and maintain good relationships with clients.
- Identify customer needs and offer suitable solutions.
- · Meet or exceed sales targets and objectives.
- Conduct product demonstrations and presentations.
- Handle customer inquiries and provide excellent service.
- Prepare and submit sales reports to management.
- Stay updated on market trends and competitor activities.
- Participate in sales events and campaigns as required.
- Maintain accurate records of customer interactions and transactions.

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Skills:

- Strong communication and interpersonal skills.
- Ability to persuade and negotiate effectively.
- Self-motivated and goal-oriented mindset.
- Excellent time management and organizational skills.
- Basic knowledge of Microsoft Office for reporting.

Qualifications:

- Diploma or equivalent education in sales, marketing, or a related field.
- Additional certifications in sales or customer service are an advantage.

Experience:

- At least 1-2 years of experience in direct sales or a related role.
- Fresh graduates with a passion for sales are welcome to apply.

If you are enthusiastic, results-driven, and eager to succeed, join PERSOLKELLY Singapore Pte Ltd as a Direct Sales Executive. Apply now to kickstart your career in **Ampertant Links**