

<https://jobcitylive.com/jobs/events-sales-executive-job-in-jte-recruit-pte-ltd-careers/>

Events Sales Executive

Job Location

Central Region, Singapore
Remote work from: SG

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Base Salary

SGD 1,300 - SGD 2,500

Qualifications

Diploma or Degree in Business, Sales, or a related field.

Employment Type

Part-time

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Description

Events Sales Executive Job in JTE Recruit Pte Ltd Careers

Are you good at talking to people? Do you like selling things and making deals? JTE Recruit Pte Ltd is looking for an **Events Sales Executive** to join our team. In this role, you will work with clients and help plan events. Your job is to sell event packages and make sure clients are happy. If you enjoy working with people and love sales, this is a great opportunity for you!

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Responsibilities:

- Talk to clients and understand their needs.
- Sell event packages to businesses and individuals.
- Work with the events team to make sure everything runs smoothly.
- Build good relationships with clients.
- Find new clients through calls, emails, and meetings.
- Negotiate prices and close sales deals.
- Meet sales targets set by the company.
- Keep records of sales and client details.
- Provide good customer service and answer client questions.
- Help with event setup and coordination when needed.

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Hiring organization

JTE Recruit Pte Ltd

Date posted

February 20, 2025

Valid through

28.02.2025

APPLY NOW

Skills Needed:

- Good communication skills.
- Confidence in speaking with clients.
- Basic sales and negotiation skills.
- Ability to work under pressure.
- Good teamwork and coordination.
- Knowledge of events planning is a plus.
- Basic computer skills (email, MS Office, etc.).
- Ability to manage time and meet deadlines.

Qualifications:

- Diploma or Degree in Business, Sales, or a related field.
- Fresh graduates can apply.
- Sales experience is a plus but not required.
- Good attitude and willingness to learn.

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Experience Required:

- 0 to 2 years of sales or event planning experience.
- Customer service experience is helpful.
- Experience in the events industry is an advantage.

If you are excited about sales and events, apply now! We are looking for someone who is motivated and ready to grow with us.

Important Links