

https://jobcitylive.com/jobs/sales-manager-job-in-smartworks-space-pte-ltd/

# Sales Manager

### **Job Location**

Central Region, Singapore Remote work from: SG

(adsbygoogle = window.adsbygoogle || []).push({});

### **Base Salary**

SGD 1,500 - SGD 25,00

#### Qualifications

Bachelor's degree in Business, Marketing, or a related field.

### **Employment Type**

Part-time

(adsbygoogle = window.adsbygoogle || []).push({});

### **Description**

# Sales Manager Job in Smartworks Space Pte Ltd

Smartworks Space Pte Ltd is looking for a **Sales Manager** to join our team! If you are passionate about sales and have experience in closing deals, this job is for you! You will lead the sales team, develop strategies, and drive business growth.

(adsbygoogle = window.adsbygoogle || []).push({});

# Responsibilities:

- Develop and execute sales strategies to achieve targets.
- Identify new business opportunities and potential clients.
- Build and maintain strong relationships with clients.
- Conduct meetings and presentations to pitch services.
- Negotiate contracts and close deals successfully.
- Monitor market trends and competitor activities.
- Work closely with marketing and operations teams.
- Train and guide the sales team to improve performance.
- Prepare sales reports and track progress.
- Ensure customer satisfaction and handle any concerns.

# **Hiring organization**Smartworks Space Pte Ltd

**Date posted** February 16, 2025

Valid through 28.02.2025

**APPLY NOW** 

[yarpp template="list" limit=3]

## **Skills Required:**

- Strong communication and negotiation skills.
- Ability to develop and implement sales strategies.
- Excellent leadership and team management abilities.
- Good understanding of the co-working or real estate industry.
- Self-motivated and results-driven personality.
- Proficiency in CRM software and Microsoft Office.

### **Qualifications:**

- Bachelor's degree in Business, Marketing, or a related field.
- Additional sales training or certification is a plus.

(adsbygoogle = window.adsbygoogle || []).push({});

### **Experience:**

- 3-5 years of experience in sales or business development.
- Experience in co-working spaces, real estate, or related industries preferred.

If you are ready to drive sales and grow with us, apply now and join Smartworks Frase Little?